

W. S. D. I.

AGENDA COVER MEMO

Memorandum Date: August 23, 2006

Order Date: August 23, 2006

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Phillip Guyette, Public Works Fleet Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Titan Sales Group, in the amount of \$147,894.00, for the Purchase of One (1), New Mechanical High Dump Street Sweeper, with One (1) trade-In, Contract FY06/07 FS-01.

I. MOTION

MOVE TO AWARD A CONTRACT TO TITAN SALES GROUP, IN THE AMOUNT OF \$147,894.00, FOR THE PURCHASE OF ONE (1) NEW, MECHANICAL HIGH DUMP STREET SWEEPER, AS SPECIFIED IN CONTRACT FY06/07 FS-01.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Titan Sales Group for the purchase of One (1), new Mechanical High Dump Street Sweeper, required by Public Works Engineering Division, as per established replacement criteria?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Engineering Division operates one (1) Mechanical High Dump Street Sweeper. Mechanical sweepers are used to clean debris from roadways, pickup leaves, and to remove excess rock from chip seal operations throughout the County. These machines have a typical lifecycle of 7-years or 8,000 hours.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory operations of the County's road system, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment was approved for purchase in the Fleet Services FY06/07 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

E. Analysis

The existing Mechanical High Dump Street Sweeper has been in service nearly 8-years and has reached the end of its economic life. Mechanical failures are occurring frequently, impacting Road Maintenance operations.

The County received 3 (three) responses from its invitation to bid. The low bid of \$147,894.00, with trade-in, submitted by Titan Sales Group, contained five (5) deviations from the published specifications. The deviations are deemed minor and acceptable by the Road Maintenance and Fleet Services Divisions.

F. Alternatives/Options

1. Purchase the above described equipment unit from Titan Sales Group at this time.
2. Do not purchase at this time. The existing Mechanical High Dump Street Sweeper has been in service approximately 8-years and is experiencing exceptionally high maintenance cost and downtime. Breakdowns are occurring with increasing frequency, and affecting critical road maintenance operations.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Titan Sales Group the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Titan Sales Group for the purchase of one (1) new, Mechanical High Dump Street Sweeper as specified in FY06/07 F01.

IV. Follow-up

None.

V. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A CONTRACT
(TO TITAN SALES GROUP, IN THE AMOUNT OF
(\$147,894.00, FOR THE PURCHASE OF ONE (1),
(NEW MECHANICAL HIGH DUMP STREET
(SWEEPER, WITH ONE (1) TRADE -IN,
(CONTRACT FY06/07 FS-01

WHEREAS, at the duly publicized place and time on July 7, 2006, an authorized representative of the Department of Public Works, opened bids on the following:

One (1), New Mechanical High Dump Street Sweeper, with one (1) trade-in, Contract FY06/07 FS-01

WHEREAS, the County received 3 (three) responses from its invitation to bid. The low bid of \$147,894.00, with trade-in submitted by Titan Sales Group, contained five (5) deviations from the published specifications. The deviations are deemed minor and acceptable by the Road Maintenance and Fleet Services Divisions, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Titan Sales Group, be accepted as recommended; and it is further

ORDERED that a contract be awarded to Titan Sales Group, in the amount of \$147,894.00 in accordance with the bid specifications; and it is further

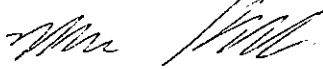
ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 23rd day of August, 2006.

Bill Dwyer, Chair
Lane County Board of Commissioners

APPROVED AND FORWARDED

8-6-06



CONTRACT FY06/07 FS-01

Bid Opening: Friday, July 7, 2006

BID RECAP

ONE (1). NEW, UNUSED CURRENT-MODEL, MECHANICAL HIGH-DUMP STREET SWEEPER WITH ONE (1) TRADE-IN.

| <u>VENDOR</u> | <u>MAKE/MODEL #</u> | <u>TOTAL BID</u> | <u>ASSET# 99-650 TRADE-IN BID</u> | <u>BID BOND/CHECK</u> |
|--------------------------------|------------------------|------------------|---------------------------------------|-----------------------|
| BENKOMATIC, INC | Elgin-Road Wizard | \$170,572 | \$6,500 | Cashiers Check |
| TITAN SALES GROUP | Schwarze M6000TE/CO | \$167,894 | \$20,000 | Check |
| ENVIRO-CLEAN EQUIPMENT, INC | Allianz/Johnston MT350 | \$162,000 | \$10,000 | Bond |